

CONSULTING

Samrays IT undertakes consultancy services to develop quality higher end IT solutions for any type of enterprise. We provide IT consultants who synchronize with your IT development plans. We also provide consultancy services for entire software development lifecycle.

We have consultants who can work at various levels such as:

Programme director
Programme manager
Project manager
Project lead
Technical architect
Business analyst
Software developer
Data analyst
Quality manager
Test manager
Test lead
Test analyst

Our consultants have the required skills in various technologies as well as products of the various companies like

- Microsoft
- IBM
- Oracle
- Sun Java
- SAP
- Peoplesoft
- Cisco
- Mercury
- Compuware
- Apple

Note: All trademarks and patents are owned by the respective companies. Our consultants are skilled to work on their products.



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SAMRAYS

We deliver IT solutions - Quality assured

- ▶ IT Consulting
- ▶ Testing & Quality Assurance
- ▶ Technology Solutions
- ▶ IT Outsourcing
- ▶ IT Security & Services

COMPANY PROFILE

Samrays is a specialized solutions provider in the information technology industry.

The company operates with a policy to deliver quality IT solutions with the slogan "We deliver IT solutions - Quality Assured" which emphasizes on always giving high importance for quality.

Samrays delivers a broad range of services which includes

- IT Consulting
- Outsourcing
- Testing & Quality assurance
- Technology solutions
- IT Security and support services

The Samrays keen to provide client's services with a cost effective solution. The company also delivers a broad range of products catering to the client needs. The consulting division helps customers to decide on end to end cost efficient IT solutions and planning activities.

The company always aims at a longterm relationship with customers, clients, partners and vendors. Our delivery model is based on accurate information exchange on the progress, transparency on tasks, meeting the client's deadline and adapting the best practice processes of our clients.

The company comes with resources of vast experience in various industries such as banking and finance, internet and intranet, insurance, medical and health care, mobile, telecom and networking, clinical and pharmaceutical, games, media and entertainment, retail market etc in various technologies.

QUALITY POLICY

Customer satisfaction has always been the key-driving factor behind the success of Samrays.

The company operates with a quality policy of "Quality assured" which emphasizes on always giving higher importance for quality and delivering exactly to the client needs.

We try to achieve this through the following:

- Understanding clients requirements
- Agree with the client what needs to be delivered
- Deploying adequate technical experts to achieve clients goal
- Adopt right process to getting things delivered
- Total commitment in delivering the clients requirements well within time
- Help the clients to achieve much above their expectation and goals

As a process, the client's quality policy will also be well understood and will be implemented at all the levels more than the client's expectation.

METHODOLOGY

The company adopts proven methodologies and uses a variety of business modeling, project management techniques, quality assurance matrix, version control tracking, usage of proper testing tools etc,

The company also uses in house "V add model" as the methodology, which is a "Value added model". This has lots of additional advantages over the traditional V - Model.

GOALS

We are developing a unique company's certification process for quality assurance procedure is adapted by any company. This is one of the evolutions for the global quality assurance matrix for any organisation. This program is called as 4Q's process with the 4TH Q as the highest level. The patent is pending for the process. The certification process is expected to hit the market around 2008 - 2009.

IT Outsourcing

The company operates as a "CENTRAL HUB" for all IT outsourcing areas using a profit sharing equation with its clients. This concept is first of its kind and promises its clients exceptional value for money. The company is also working to set-up its clients outsourcing units in India, which would then be sold to the clients themselves after 3-5 years of operation. This aims at helping clients to reduce their risks on entering into the offshore market

R&D Outsourcing

The company is focused to take up any R&D outsourcing, which is very unique. There are only very few companies who offer the services. The minimum proposed commitment from the client to develop the R&D center must be three years for us to work with.

Risk and threat detecting services

The company is planning to setup initially 100SMS (Security monitoring services) units, with specialized in-house software along with tie-ups with various security trapping software in the IT industry. This would ensure that its clients get appropriate messages when ever their systems have security vulnerability. This is a unique risk and threat detecting service. Samrays is also planning to setup an R&D division in this area to protect the IT segment.